



**EMBASSY OF DENMARK**  
*Ambassade du Danemark*

## **TRADE ADVISOR TO THE DANISH EMBASSY IN PARIS**

**Position:** Commercial Advisor for the Energy & Environment sector  
**Type of employment:** Full time employment (CDD)  
**Starting date:** October 2020/as soon as possible respecting administrative procedures  
**Location:** Royal Danish Embassy in France  
77 Avenue Marceau, 75116 Paris

**Deadline for application:** 2-3 weeks from posting it 2020, applications will be reviewed continuously.

The Royal Danish Embassy in Paris is looking to hire a dynamic Commercial Advisor to join the Embassy Trade Council team (TC Paris) - a department of currently 5 commercial advisors and two interns, led by the Head of Trade.

The main objective of TC Paris is to promote Danish commercial interests in France. We create value for Danish companies conceptualizing and executing different types of activities for our clients promoting their solutions such as market studies and market entry strategies; partner and customer searches; stakeholder management and public affairs; PR activities; awareness raising and B2B-events; delegation trips to/from Denmark to share knowledge and promote Danish solutions etc.

Concretely in the Energy & Environment sector, the Embassy focuses on solutions within renewable energy, district heating, green urban development, etc. promoting the Danish agenda of combating climate change and achieve a low-cost, energy efficient, low-carbon economy. We strive to add significant value to our partnerships and customers on a daily basis.

### **The job:**

As a Commercial Advisor in the Energy & Environment sector, you will play a large role in developing and executing activities for the Embassy's clients – including Business development. You will:

- Conceptualize and execute strategies and concrete activities with a high degree of individual freedom and responsibility.
- Be responsible for meeting KPI-targets and evaluated and rewarded accordingly.
- Work in a dynamic environment, which rewards initiative, collaboration and results.
- Form part of a cross-embassy sector team, learning from diplomats, trade counsellors, press advisors and other inspiring colleagues.
- Gain in-depth knowledge of doing business in France, Denmark and South West Europe – including travel in France, the region and Denmark.
- Do your part to make a greener, sustainable and livable planet.

Read more about the Danish Embassy in Paris at <https://frankrig.um.dk/fr.aspx>

Read more about the Trade Council here <https://um.dk/en/tradecouncil/>

### **Qualifications:**

You have a master's degree or equivalent in business, political/social science or a related field and ideally a few years' work experience within the sector. You speak and write English and French fluently. In addition, the following qualifications and skills are desirable assets:

- Experience with consultancy tasks and methodologies.
- Proven track-record of business development and creating value for your clients.
- Understanding of and experience with the French market in the sector.
- Ability to work independently and as a team member.
- Analytical and problem solving skills.
- Experience working in an international environment.
- Excellent verbal and written ability.
- Knowledge of a Scandinavian language.
- Experience with or interest in TECH-solutions.

### **Employment conditions**

The Embassy is a modern workplace in Danish tradition with a focus and priority on work-life balance and professional development. We offer:

- Contract with a pre-determined duration (CDD) of one to two years.
- Working week of 37 hours per week with flexible working hours.
- 5 weeks of paid holiday per year.
- Salary according to qualifications and relevant experience.
- Competence development activities in both Denmark and France.

Please note that the contract will be subject to the local law.

### **Application and recruitment process:**

You must submit a targeted and motivated application and a CV containing information about education, previous work and other qualifications and references. To apply for the position, please send your application to [parhan@um.dk](mailto:parhan@um.dk) no later than 17 August. Interviews will be held in September.

For any questions not answered in the advertisement, please contact David Schjerlund, Head of Trade, via email [davsch@um.dk](mailto:davsch@um.dk) or telephone +33 6 7879 0643.

*The Embassy of Denmark in Paris attaches great importance to equal opportunities for all and therefore welcomes applications from all qualified persons regardless of race, sex, religion, age or disability. The chosen candidate must present a "No Criminal Record" and pass security clearance by the Danish authorities prior to employment.*